

June 15, 2016

TO WHOM IT MAY CONCERN

Elektronik Lab is a leading system integration company in India implementing maritime Security, Coastal surveillance & Marine Domain Awareness projects for the Indian Government Authorities.

We have used Weatherdock products on many national tracking projects including the large DGLL (Ministry Of Shipping) projects for tracking fishing vessels. Over a 1000 Weatherdock equipments are in use in India today.

We and the government are fully satisfied with the product performance, which is working now trouble free for more than 2 years. No complains at all. The tech-support from Weatherdock has been "*par excellence*" and their equipments have not broken down in over 2 years.

We highly recommend the company and their products for use in any coastal surveillance projects.

Kind Regards
Authorized Signatory



Krupa Nanda Kumar
Director-Business Development



To Whom it May Concern

Vor ref.: **WF/ks-0806-0516**

Dato: June 17, 2016

FURUNO DANMARK A/S is the leading company within the Marine Electronic marked in Denmark for Commercial, Fishing, Pleasure and Offshore sectors.

For more than eight years, we have been distributor in Denmark for Weatherdock in Germany.

Through our network of dealers we are selling broad range of Weatherdock products counting from Live Saving AIS Transmitters to AIS Locators.

Together with Weatherdock we have defined and won large important project for:

- Danish Acquisition and Logistic Organisation
- DanPilot (one of the Pilot organisations in DK)

Being distributor for more than eight years, we very well know the Weatherdock products and their service, which we clearly can recommend.

We and our customers have taking advantage of their innovative, reliable and fast service.

Based on eight years cooperation, we truly can recommend the company and their products.

Best regards

FURUNO DANMARK A/S


Walther Fenger

Key Account Manager - Government



**HOLLAND
MARINE
HARDWARE**

Dear Whoever it may concern,

Holland Marine Hardware is one of the two most important players in the Dutch Market of Marine Equipment for commercial and pleasure applications. We have been working with Weatherdock and their products for more than 5 years. Holland Marine Hardware and Weatherdock have realised important projects with Dutch Organisation like the KNRM using key products of Weatherdock. Our national and international customers are very satisfied with the product performance of the Weatherdock products, both in AIS-Search and Rescue transmitter and AIS based locators.

Weatherdock as a German company is innovative, high end and makes products that are at the top of the line in the field. We have had and still have the best working relationship with great support and short timelines. They make top end products at the cutting edge of safety equipment.

Weatherdock is the best partner you can wish when it comes to the products they make. We could not recommend them any more with their fantastic products for all further projects.

With best regards

Tjeerd Bouma
Holland Marine Hardware

Holland Marine Hardware

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In alle gevallen waarin wij optreden als aanbieder of leverancier zijn op onze offertes, op opdrachten aan ons en op met ons gesloten overeenkomsten de METAALUNIEVOORWAARDEN van toepassing.

Deze voorwaarden zijn gedefinieerd bij de griffie van de rechtbank Rotterdam.

20 June 2016

Weatherdock Reference

To whom it may concern:

Please accept this letter as my personal and professional endorsement of Weatherdock AG in Germany as an outstanding business partner.

The Weatherdock products range is developed and manufactured to the highest of standards, not just their Search and Rescue transmitters but also their AIS based VHF locators. After working for a couple of the biggest global Navigation manufacturers I can confirm that Weatherdock's standards match, if not are higher, than those internationally renown brands.

Since my earliest involvement with Weatherdock, I have found their company and the products to be world class in many ways. Their representation of Weatherdock products to our mutual customer base has always been fair, courteous and above all, professional in every respect. Weatherdock 's partnership with Pinpoint Electronics Limited is exemplary of the model to which we would like all dealers to aspire.

Please do not hesitate to contact me if you would like a verbal reference.

Your sincerely,



Sally Dale
Managing Director
PINPOINT

PINPOINT™

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A QUIEN PUEDA INTERESAR

Mediante la presente declaración, la compañía REDCAI, S.A., con domicilio en la calle San Ernesto, 10 de Madrid y con número de inscripción en el registro de Empresas Instaladoras de Telecomunicaciones 4335 y Autorizada por la Dirección General de la Marina Mercante como empresa M1 con el número M120060002 para realizar servicios de instalación, reparación y mantenimiento de equipos en buques comerciales y de las Autoridades Españolas tales como, Servicio Marítimo de la Guardia Civil (Ministerio del Interior), Servicio de Vigilancia Aduanera de la Agencia Estatal de la Administración Tributaria y la Sociedad de Salvamento y Seguridad Marítima, SASEMAR

CERTIFICA

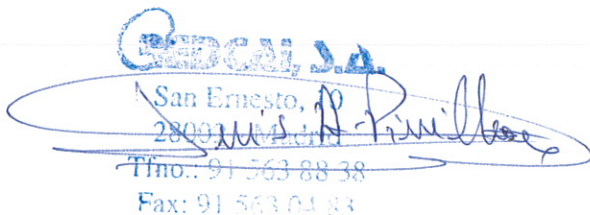
Que Redcai y Weatherdock han trabajado de forma conjunta en España para proyectos gubernamentales en los que se encuentran los Servicios Marítimos mencionados anteriormente.

Que han realizado suministros de algunos de los equipos mas importantes fabricados por Weatherdock a la Guardia Civil.

Que estan trabajando actualmente en nuevos proyectos para el Servicio de Vigilancia Aduanera y SASEMAR, debido a la gran calidad de los productos Weatherdock.

Que debido a nuestra experiencia, y lo más importante la de nuestros clientes, nos permitimos avalar y recomendar los productos Weatherdock debido a su excelente funcionamiento, fiabilidad, alta gama y soporte recibido por el personal de Weatherdock en Alemania.

En Madrid a 17 de Junio de 2.016



REDCAI, S.A.
San Ernesto,
28002 Madrid
Tfno.: 91 563 88 38
Fax: 91 563 04 83

Luis Pinilla
Director

28th May 2016

To whom it may concern

Recommendation

Herewith we, techAF, Pretoria, South Africa are writing to recommend the product

vmSTRACK from the company Weatherdock AG in Germany

for locating, monitoring and rescue purposes for the fishing market.

The vmSTRACK system is now in its fourth year of full-time usage in fishing villages in South Africa and we and our customers are totally satisfied with the performance of the product. In our experience it adds exceptional value to vessel management and safety in general, but it excels in enhancing the management, productivity and safety of especially small-scale fishing operations in remote locations.

It is reliable and has a very long battery life before recharging is required. The high output power provides reliable reception of position reports and alert messages even over extended distances.

It is especially suitable for carry-on applications, where it is difficult or preferred to not install the locators on vessels permanently.

During the six years that we have been working with Weatherdock we have come to rely on and appreciate the support we have received from them.

Please also listen to the direct testimony of actual users during an independent news recording, available at:

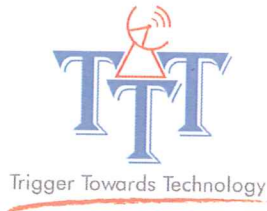
<https://www.youtube.com/watch?v=ETp7SvrXBgA>

I can recommend the product for all similar applications around the world.

Yours sincerely



Jurgens Schoeman
CEO techAF
Pretoria



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To whom it may concerns,

Working together with the company Weatherdock and the usage of Weatherdock products vmsTRACK

Herewith we, Teraju Tri-Tech Sdn Bhd, located in Malaysia, confirms that we work together with the company Weatherdock with the usage of their product vmsTRACK since 2013.

The vmsTRACK is used in the following application:

Fishing trawlers tracking and monitoring under the jurisdiction of Department of Fisheries Malaysia for Coastal of Peninsular Malaysia and East Malaysia.

The experiences are very good. The installation is simple, the functionality is perfect and the range with a distance of 45 nautical miles (at the height of the receiving antenna) are more than expected.

The vmsTRACKs are running now for more than 24 month and we had only very few minor services for example programming an update for additional features like remote control data readout.

Thank you,

Best Regards,


Mohd Shafrizan Solah
Managing Director

